

**ACTUARIES' CLUB OF THE SOUTHWEST**  
**Spring Meeting Agenda**  
**Galveston, Texas – June 20 & 21, 2013**

TIME	TOPIC	SPEAKER/RECRUITER
	<b>THURSDAY, 06/20/2013</b>	
7:00 a.m. – 8:00 a.m.	<b>BREAKFAST &amp; REGISTRATION</b>	
8:00 a.m. – 8:10 a.m.	Introductions and Announcements	Nadeem Chowdhury, USAA
8:10 a.m. – 9:00 a.m.	<a href="#">Are We Ready for PBR?</a>	Jason Kehrborg, PolySystems Inc.
9:00 a.m. – 9:50 a.m.	<a href="#">Countdown to ORSA</a>	Jeff Schlinsog, PWC
9:50 a.m. – 10:10 a.m.	<b>BREAK</b>	
10:10 am – 11:00 am	Predictive Modeling for Health Actuaries	Diane Laurent, Milliman
11:00 a.m. – 11:50 a.m.	Tail Risk	Bob Crompton, KPMG
11:50 a.m. – 1:20 p.m.	<b>LUNCH</b>	
1:20 p.m. – 2:10 p.m.	Mortality Results with Prescription History Underwriting	Eric Carlson, Milliman
2:10 p.m. – 3:00 p.m.	<a href="#">Underwriting and Insurability of HIV</a>	Dr. John White, American National Insurance Company
3:00 p.m. – 3:20 p.m.	<b>BREAK</b>	
3:20 p.m. – 4:10 p.m.	<a href="#">Medicare</a>	Gerry Smedinghoff, KPMG
4:10 p.m. – 5:00p.m.	<a href="#">Techniques to Handle Your Book of business As It Reaches End of Level Term</a>	Brian Carteaux, Swiss Re
6:00 p.m. – 7:30 p.m.	<b>RECEPTION</b>	
	<b>FRIDAY, 06/21/2013</b>	
7:00 a.m. – 8:00 a.m.	<b>BREAKFAST</b>	
8:00 a.m. – 8:50 a.m.	State of the Economy	Harris Kempner, Kempner Capital Management
8:50 a.m. – 9:40 a.m.	<a href="#">Combo product-UL with LTC and Lab Scoring for Life Insurance Underwriting</a>	Ben Carson and Tony Laudato, Hannover Re
9:40 a.m. – 10:20 a.m.	<b>BREAK</b>	
10:20 a.m. – 11:10 a.m.	<a href="#">Actuarial employment and hiring trends &amp; issues</a>	Terri Michalewicz, LCM Associates of Atlanta
11:10 a.m. – 12:00 a.m.	<a href="#">Professionalism in the Everyday Life of the Actuary</a>	Amanda Hamala & Nick Beyer, USAA
12:00 p.m. – 12:15 p.m.	<b>DOOR PRIZES</b>	<b>MUST BE PRESENT TO WIN</b>